



July 3, 2013

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Senator Mary Landrieu  
Chairwoman

Senate Committee on Small Business and Entrepreneurship  
428A Russell Senate Office Building  
Washington, DC 20510

Dear Senator Landrieu,

The member companies of the Small Business Technology Council would like to express their gratitude and recognition for all the work you have done as a champion of the Small Business Innovation Research program, and America's high-tech small businesses.

In particular, the SBTC would like to offer our thanks and appreciation for your diligence and hard work in drafting and getting through Congress the SBIR Reauthorization legislation last year, as well as your recent efforts in following up with federal agencies to ensure that they are properly implementing the new changes to the Small Business Innovation Research program as mandated by the SBIR Reauthorization legislation.

As Chairwoman of the Senate Committee on Small Business and Entrepreneurship, you have played a critical role in ensuring proper implementation of the new reauthorization changes to the SBIR program by the federal agencies. Your recent requests for agency updates on complying with new SBIR regulations, and holding a round table hearing on agency compliance with small business goals and laws have set performance expectations and helped establish a stronger pro-growth attitude and approach.

Not long after these actions were taken or announced, Undersecretary of Defense Frank Kendall announced at the Navy Opportunity Forum that he has included in his current work plan commercialization goals and incentives to be implemented at the DOD's SBIR program by the end of the year. This will further bolster the SBIR's rates of commercialization while helping to build American technology jobs. In addition, having the DOD deputy director of Small Business Programs appear before the Senate Small Business and Entrepreneurship Committee gave visibility and focus to the negative impact that sequestration and budget uncertainty has on small business.



You have always been a loyal friend and supporter of small business and sustainable American Job creation, and our membership is, as always, grateful for all of your continued hard work and attention to our community.

Sincerely,

A handwritten signature in black ink that reads "Jere W. Glover". The signature is fluid and cursive, with a long, sweeping underline that extends to the right.

Jere W. Glover  
Executive Director  
Small Business Technology Council